



Green Hydrogen Ceara Strategy - from Policy to Practice

International high-level dialogue with public and private stakeholders

CEARÁ

OPPORTUNITIES ON
THE CORNER OF THE
ATLANTIC OCEAN



CEARÁ
GOVERNO DO ESTADO

giz

Deutsche Gesellschaft
für Internationale
Zusammenarbeit (GIZ) GmbH



Federal Ministry
for Economic Affairs
and Climate Action

Ceará has a privileged geographical location for serving global markets through the Pecém Industrial and Port Complex

GEOGRAPHIC LOCATION



Source: CIPP and SDE

The cost of Green Hydrogen production in Ceará should be one of the lowest in the world due to the abundant availability of energy and due the high capacity factors

POTENTIAL FOR RENEWABLE ENERGY GENERATION IN CEARÁ

Solar Energy Potential

643 GW



Onshore Wind Potential

94 GW



Offshore Wind Potential

117 GW

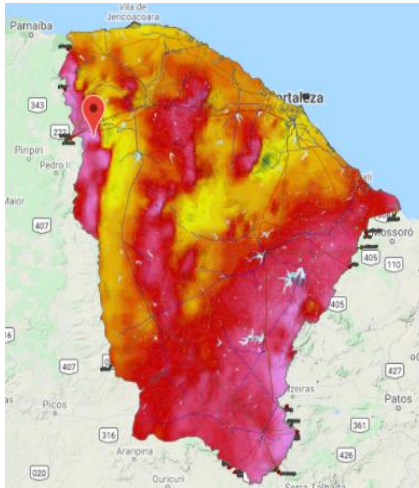


Hybrid Potential

137 GW



Mapa Energia Solar

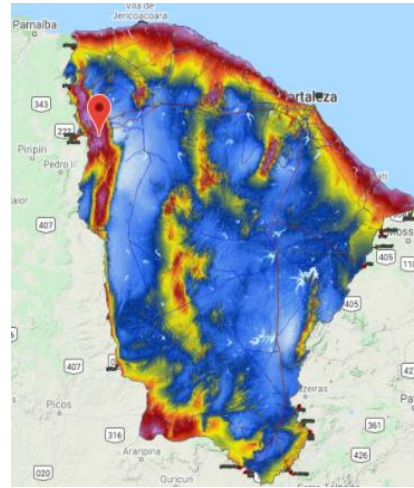


0.7 GW in operation

6,3 GW in development

20,4 GW in DRO

Mapa Eólico Onshore

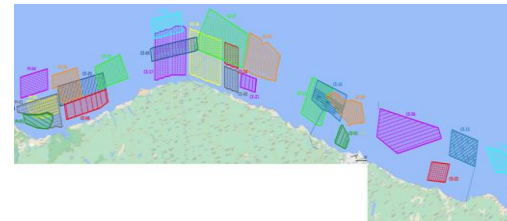


2,6 GW in operation

1,5 GW in development

6,1 GW in DRO

Projetos offshore em desenvolvimento



Regulation Framework in progress

56,6 GW under licensing process
[22 projects]

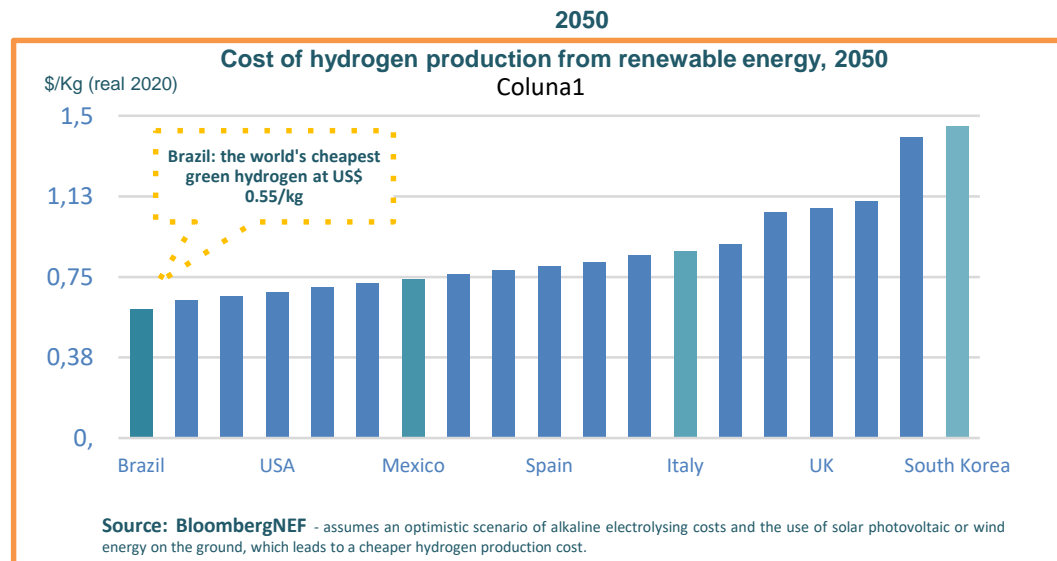
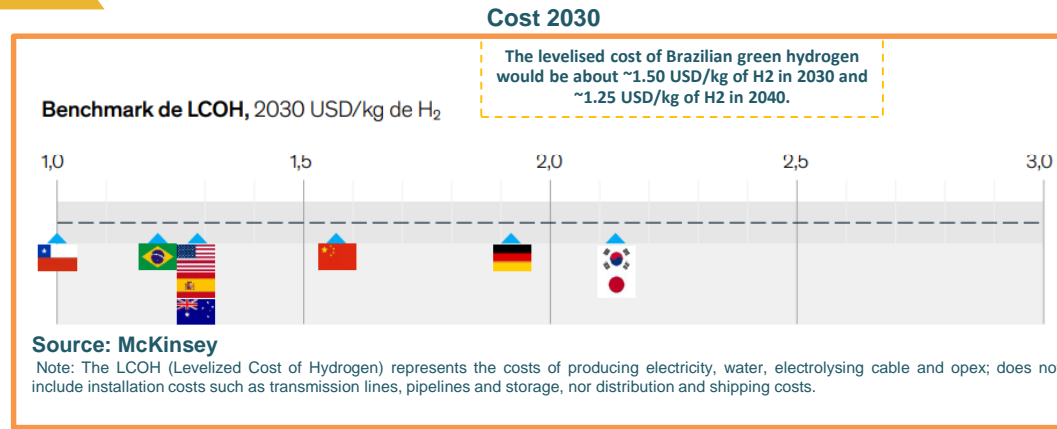
Mapa Híbrido Solar/Eólico



Development on the right track

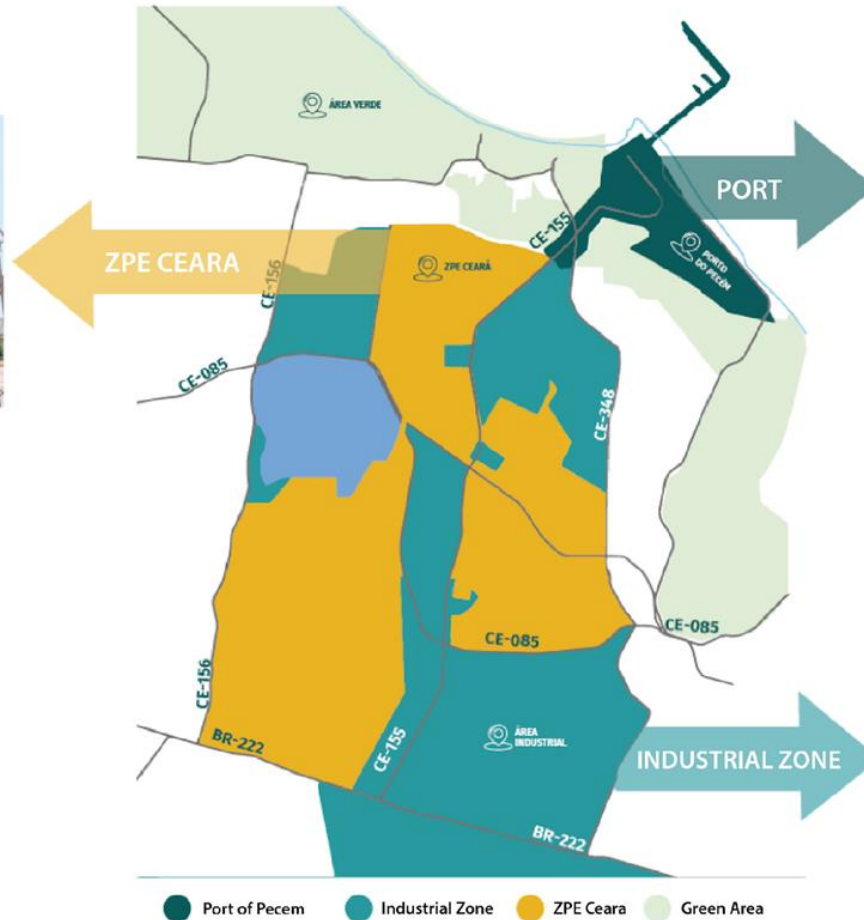
EXPECTED COSTS

EXPECTED GREEN HYDROGEN COSTS



The Pecém Complex, a partnership between Ceara State (70%) and Port of Rotterdam (30%) is composed of port facilities, an industrial area of 19,115 ha, including a Free Trade Zone with 6,182 ha

COMPOSITION OF THE PECÉM COMPLEX



The on-shore port facilities encompass an area of 45 ha for storage of any type of cargo

ON-SHORE PECÉM PORT FACILITIES



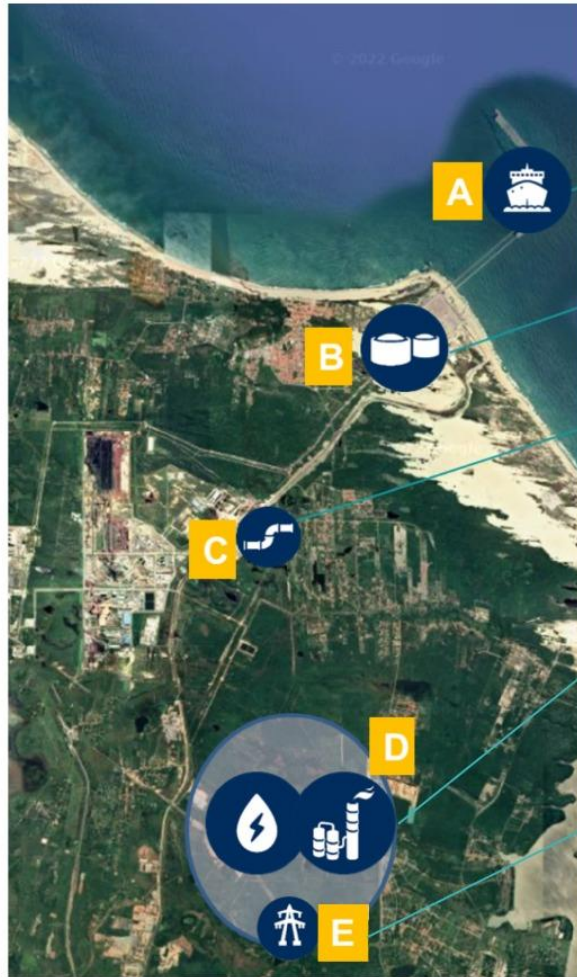
The off-shore port facilities include 2 piers and 1 multi-purpose terminal (TMUT) connected by 2 bridges

OFF-SHORE PECÉM PORT FACILITIES



CIPP is already planning and preparing its port and industrial areas to receive the Green Hydrogen HUB

INFRASTRUCTURE SOLUTIONS FOR THE GREEN HYDROGEN HUB IN PECÉM



A. Port Infrastructure

Operation at Pier 2 (existing infrastructure)

B. Shared Tanking

Ammonia storage for centralizer tanking

C. Utilities

- Pipeline connecting the port and the industrial area
- Shared water solution: (1) Reuse of waste water, (2) Desalination and (3) Raw water

D. 1.100ha of industrial area for electrolysis plants in the CE ZPE

Wide area available in ZPE with possibility for expansion of H₂ plants. Proximity to installed industries: Steel; Fertilizers, Cement and Thermolectric.

E. Electricity available to hub

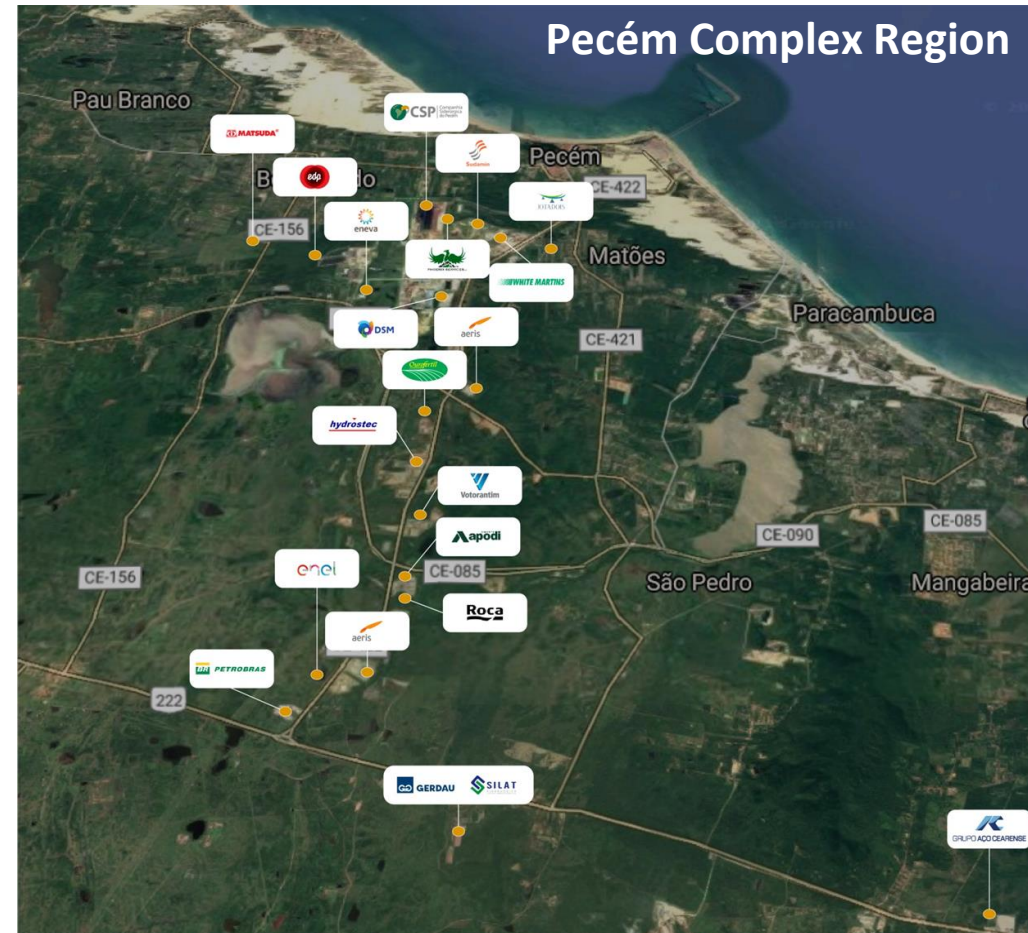
- Gives access to the SIN at the 500 kv voltage level, currently supports a 1,5-3GW power generation connection

Part of the Green Hydrogen is expected to be exported and part to be commercialized locally

POTENTIAL OFFTAKERS



- The Port of Pecém and the Port of Rotterdam will be the closest H2 export/import route between South America and Europe.
- With an estimated production of 1.3 million tonnes H2/year in 2030, Complex of Pecém could potentially **meet 25% of Rotterdam's import demand.**
- The demand for Green Hydrogen in and though Rotterdam to Germany could reach 20 million tons/year by 2050, of which 18 million tonnes will come from imports.



- Cement;
- Fertilizers;
- Non-metallic minerals;
- Green synthetic fuels; and
- Steel industry

Currently in Pecém, there are several industrial and logistic activities

CLUSTERS IN THE PECÉM COMPLEX

Energy



- 2 coal-fired power plants:
 - EDP (720 MW)
 - Eneva (365 MW)
- 2 gas-fired power plants:
 - Petrobrás (220 MW)
 - Eneva (326,6 MW)



Wind



- 2 wind blade factories
- Offshore wind projects



Metal



- 1 integrated steel mill (steel slabs)
- 1 metal material recovery plant (slag)
- 1 industrial gas manufacturing plant
- 1 flat steel / long steel mill
- 2 seamed steel tube factories



Mineral



- 3 cement factories
- 1 precast concrete plant



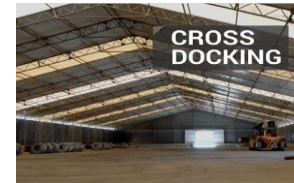
Animal Nutrition



- 2 animal nutrition factory



Logistics Services



- 4 companies offering logistical services in a non-customs area
- Storage
- Cross-docking
- Pre-Trip Inspection
- Truck-center (under construction)



In line with those advantages, several companies have signed MoU's with the State of Ceará

H2 INITIATIVES AND PRE-CONTRACTS SIGNED WITH CIPP



MOUs SIGNED WITH THE STATE OF CEARÁ



Primeira Molécula H2V
Dezembro 2022

The goal of the 1.25 MW green hydrogen pilot plant, built with an \$8 million investment and powered by 3 MW photovoltaic generation, is to test the solution to be adopted to decarbonize its 720 MW coal-fired power plant and simulate the green hydrogen production chain, from scalability to generation partnerships, storage, and mobility, among others.

The Ceara State's Project aims to mitigate risks for private investors in the Green Hydrogen chain and thus accelerate the transition from pilot projects to industrial scale

GOALS

- Such risk mitigation will come from investments in the shared support infrastructure necessary for the effective implementation of the H2V chain in Pecém.
- This effort will support a national agenda for competitive H2V development in the country and its insertion in international markets.
- The lessons and learnings from this pilot experience may inform the development of similar initiatives in other parts of the country and there is potential replicability of the program.

STEPS

- Expansion of the current Multi-Utility Terminal to allow the implementation of a docking berth to handle large project cargoes and inputs for the H2 production chain
- Pier 2 expansion for H2V and derivatives (ammonia) operation to allow the H2V (ammonia) export movements
- Implementation of utility corridor infrastructure and Ammonia Storage Shared Area

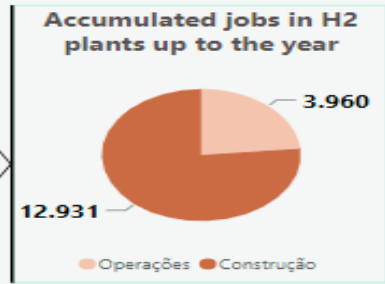
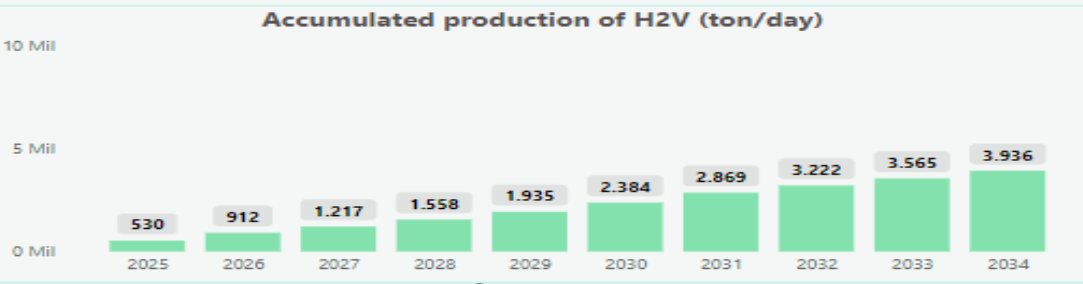
INVESTMENTS

- The investments for the infrastructure are already included in CIPP's Business Plan, so the operation aims to finance the needs of the future operations
- Investments for Waste Water Treatment, Desalination and Demineralization projects are already being planned

This projection is based on a conservative scenario and in the growth of Green Hydrogen production based on investors that are already paying for the reservation of the area in the Free Trade Zone of the Pecem Port

← GREEN HYDROGEN OVERVIEW IN CEARÁ UP TO 2034* →

ESTIMATED HUB H2 PLANTS

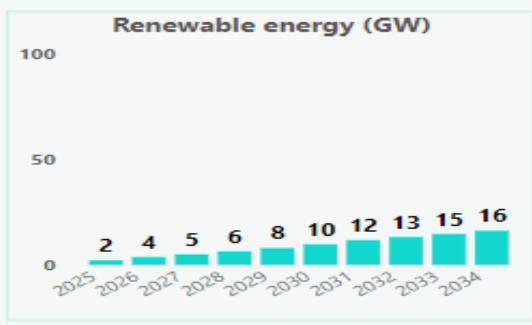
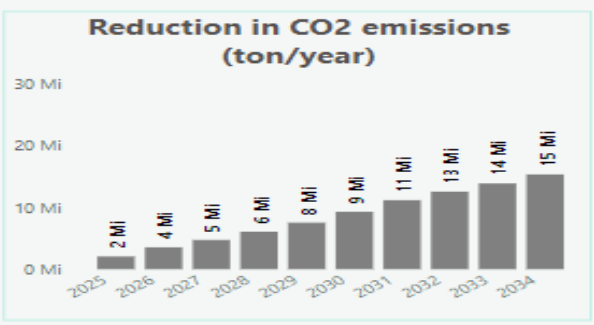
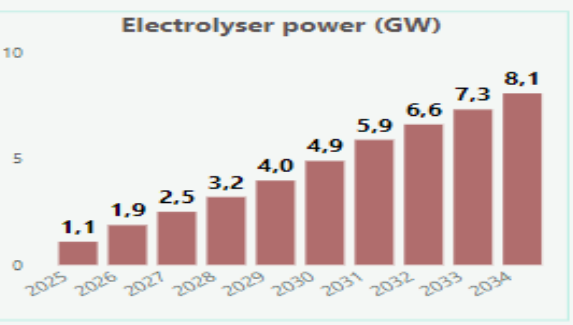


Accumulated investment up to the year (US\$)

\$26 Bi

H2 Plants	12,1 Bi
Wind Farms	\$10,5 Bi
Solar Parks	\$3,1 Bi

ESTIMATE OF ACCUMULATED DEMAND FOR RESOURCES FOR H2 PRODUCTION



Maximum water demand (m³/s)

0,49

Conservative Scenario

* The values are estimates that were prepared based on market studies, consultation with investors in the sector and the number of MOUs signed with the States so far.

Source: Estimates prepared by the technical team of the SEDET Green Hydrogen HUB on 09/30/2022



Ceará

Home to
Green
Hydrogen

